

## Quarterly Activities Report JANUARY – MARCH 2019

Accelerating adoption of batteries for a cleaner energy future

30 April 2019





ASX: NVX

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#### **CORPORATE INFORMATION**

STOCK INFORMATION	
ASX Code	NVX
ASX Share Price @ 29 April 2019	A\$0.60
52 Week Low - High	A\$0.360 – A\$0.855
Shares on issue	123m
Market Capitalisation	A\$74m

CURRENT CASH POSITION	
Cash available at 31 March 2019	A\$3.56m
Issue of 2 <sup>nd</sup> Tranche of convertible notes to the St Baker Energy Innovation Fund (July) and subject to Shareholder Approval	A\$4m
Cash (including cash arranged)	A\$7.56m

FY2018 FINANCIAL INFORMATION	
FY2018 Revenue	A\$2.1m
Total Assets @ 30 June 2018	A\$34.2m
Total Liabilities @30 June 2018	A\$1m

SHAREHOLDINGS	(m)	%
Board and KMP – ordinary shares	49.55	40%

## **Company overview**







- NOVONIX is an international battery technology company
- Maker of battery anode material with high capacity & long life
- Maker of battery tech that accelerates R&D from years to weeks
- Provider of battery consulting, development and testing services
- Battery testing technology used by battery & OEM multinationals
- Based in USA and Canada with sales in fourteen countries
- Now scaling battery anode materials production in USA
- Board experienced in building billion-dollar businesses
- Owner of a world-class natural graphite deposit (18%TGC)

## January – March activities



#### **PUREgraphite (PG)**

- Exercised "call option" to increase NVX ownership from 50% to 75% and production rights to 100% above 1,000tpa
- Completed pre-shipment acceptance testing for primary commercial processing equipment
- Expanded product trials and technical review with both domestic and international customers prospects
- Evaluating industrial property options suitable for larger scale production plans
- Commenced hand-over of CEO and CFO roles to NOVONIX executives and appointment of COO

#### **Battery Technology Solutions (BTS)**

- Equipment sales flat while demand for services (external battery testing and R&D) increasing strongly from low base
- Slippage of a large "customized" order into next year (due to customer changes) will impact FY19 sales
- Updated BTS sales revenue growth of 10% vs 30% previously forecast, but FY20 will have a head start
- Filed US provisional patent for cathode material processing methods aimed at increasing life & reducing cost

#### **Corporate**

- Arranged \$10.9m to fund the exercise of PUREgraphite "call option" (\$6.9m received in January and \$4m due in July)
- Extraordinary General Meeting of the Company Shareholders held on 8 March 2019 to approve financing

#### 2019 outlook



#### **PUREgraphite (PG)**

- Integrate PG as a NVX-controlled subsidiary, increase production rights to 100% > 1,000 tpa
- Expand product trials and technical interchange with domestic US & global battery makers
- Achieve first commercial production by the end of June 2019
- Achieve first sales of battery anode material in second half of 2019
- Progressively increase production capacity towards 1,000 tpa
- Secure industrial property suitable for larger scale production plans

#### **Battery Technology Solutions (BTS)**

- Advance battery materials R&D programs working with Dalhousie University
- Advance development of new battery testing technology (including DTA)
- Grow BTS sales revenue with greater focus on battery consulting, development and testing



## PUREgraphite Expansion & Strategic Investment by St Baker Energy Innovation Fund

## \$10.9m arranged via 3 year convertible notes

- \$10m via placement to strategic investor, St Baker Energy Innovation Fund
- \$0.9m via placement to another leading Australian institutional investor
- \$6.9m received in January; remaining \$4m in July subject to Shareholder approval

#### **Use of Funds**

- Increase ownership, production rights & achieve control in PUREgraphite \$7.1m
  - Ownership interest in PUREgraphite increased from 50% to 75%
  - Production rights increased from 50% to 100% for tons >1,000 tpa
  - Control of JV achieved
- Additional CAPEX & OPEX for higher ownership level

Cost of raising

\$3.6m

\$0.2m

## St Baker Energy Innovation Fund





- Invests in disruptive products in the clean energy sector
- These are some of the investments within the portfolio

https://www.stbenergy.com.au/

## EV Charging, LED Lighting, Solar, Battery Tech & Materials, Smart Controls











https://www.tritium.com.au/









## **Capital structure**



Undiluted Basis:	Number (m)	% (Undiluted)
Board and key management personnel – ordinary shares	49.55	35.47%
Other shareholders – ordinary shares	73.59	64.53%
	123.14	100%

Fully Diluted Basis:	Number (m)	% (fully diluted)
Board and key management personnel – ordinary shares	49.55	23.99%
Board and key management personnel – options and rights	34.6	16.75%
Employees and Contractors – options	5.10	2.47%
Other shareholders – ordinary shares	73.59	35.64%
Other shareholders – Convertible Notes @40cps; expiry January 2022	17.25	8.35%
Other shareholders – Convertible Notes @60cps; expiry August 2020	9.17	4.44%
Other shareholders – options @80cps	17.25	8.36%
	206.51	100%

Notes: Board and Management Options & Rights have strike or performance hurdle prices between \$0.30 and \$1.57

## **Board of directors**



Chairman Tony Bellas



Non-Executive Director
Admiral Robert J. Natter



Managing Director
Philip St Baker



Non-Executive Director
Andrew N. Liveris AO



Executive Director
Greg Baynton



Non-Executive Director
Robert Cooper





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Group Chief Operating Officer
CEO of PUREgraphite / CEO of BTS
Dr Chris Burns

Group VP Business Development
CFO of PUREgraphite / CFO of BTS
Nick Liveris



Group Managing Director
Philip St Baker

**Group Executive Director Greg Baynton** 

Group CFO and Co Secretary
Suzanne Yeates





ASX: NVX



## **Investment highlights**



## Opportunity to position at an early stage in a global market with exponential growth

• Exponential demand for rechargeable lithium-ion batteries being driven by EV and energy storage demand growth

### Established brand in the rechargeable lithium-ion battery industry

· NOVONIX is an established brand name known for making the most accurate battery cell test equipment in the world

#### Global footprint of blue-chip customers and sales in 14 countries

• Battery cell testing tech used by battery & auto makers including PANASONIC, SAMSUNG, CATL, LG, SK, GM, TESLA, DYSON, BOSCH, GE

## Innovative new products being commercialised in large growing market

• Developing & commercialising innovations in battery materials & battery test equipment and undertaking R&D in next generation materials

## Backed by a board experienced in building and running billion dollar businesses

• Extensive experience in BD, resources, energy, advanced materials, battery industry, project financing, project delivery, operations and scaling

## **Highly-incentivised Board and Management**

• The Board and Management hold ~40% of the equity in the company

## **Exploration and mining tenements**



## Large world-class high grade (18%TGC) natural graphite resource in Australia

• Considering strategic options for the Mt Dromedary Battery Materials Project (possible partnering and/or divestment)

#### **TENEMENT LIST**

Tenement	Permit Holder	Grant date	NVX	Expiry date
			Rights	
EPM 26025	Exco Resources Limited	14/12/2015	100%	13/12/2020
			(Sub-Blocks	
			Normanton 3123	
			D, J, N, O and S)	
EPM 17323	MD South Tenements Pty Ltd	20/10/2010	100%	19/10/2021
	(Subsidiary of NOVONIX			
	Limited)			
EPM 17246	MD South Tenements Pty Ltd	26/10/2010	100%	25/10/2018
MLA100121	Novonix Limited	application	100%	

### **About NOVONIX and further information**



**NOVONIX LIMITED** (ASX: NVX) is an international battery technology company that makes advanced battery materials and testing technologies and provides battery development services with operations in the USA and Canada and sales in 14 countries.

# NOVONIX's mission is to accelerate the adoption of batteries for a cleaner energy future.

#### FOR FURTHER INFORMATION

Philip St Baker

**Managing Director** 

Phone: +61 438 173 330

Email: <a href="mailto:phil@novonixgroup.com">phil@novonixgroup.com</a>
Website: <a href="mailto:www.novonixgroup.com">www.novonixgroup.com</a>

#### **Contact information**



#### **Corporate**

#### **Group Managing Director**

Contact: Philip St Baker

Email: <a href="mailto:phil@novonixgroup.com">phil@novonixgroup.com</a>
Telephone: +1 970-376-4918
Telephone: +61 438-173-330

#### **Group Executive Director**

Contact: Greg Baynton

Email: greg@novonixgroup.com Telephone: +61 414-970-566

#### **Group CFO and Co Secretary**

**Contact: Suzanne Yeates** 

Email: suzanne.yeates@oasolutions.com.au

Telephone: +61 439-310-818

#### **Battery Technology Solutions**



#### **Dartmouth, Nova Scotia, CANADA** 177 Bluewater Road, Bedford, NS B4B 1H1,

Canada

#### **CEO - NOVONIX BTS**

Contact: Dr Chris Burns

Email: <a href="mailto:chris@novonixgroup.com">chris@novonixgroup.com</a>
Telephone: +1 902-449-9121

#### **CFO - NOVONIX BTS**

Contact: Nick Liveris

Email: nick@novonixgroup.com Telephone: +1 989-859-3213

#### **PUREgraphite**



#### Chattanooga, Tennessee, USA 1084 Duncan Avenue, Chattanooga, TN,

37404, USA

#### **CEO - PUREgraphite**

Contact: Dr Chris Burns

Email: <a href="mailto:chris@novonixgroup.com">chris@novonixgroup.com</a>
Telephone: +1 902-449-9121

#### **CFO - PUREgraphite**

**Contact: Nick Liveris** 

Email: nick@novonixgroup.com Telephone: +1 989-859-3213