

Set for Growth

Investor Presentation, September 2024

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Providing Revolutionary Solutions to the Battery Industry



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Riverside Facility in Tennessee

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Competitive Advantage Through Synergistic Operating Structure



ANDE MATERIALS

- Leading domestic supplier of battery-grade synthetic graphite
- Large scale and sustainable production to advance North American battery supply chain
- Strategically positioned to accelerate clean energy transition through proprietary technology, advanced R&D and partnerships





- Develops industry leading lithium-ion battery testing equipment while providing R&D services
- In-house testing technology & data solutions accelerate rapid advancements compared to industry standard



CATHODE MATERIALS

- Commercializing patented synthesis technology
- Process technology minimizes environmental impact while producing high performance materials
- Pilot line producing samples with large-scale production of up to 10 tpa

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Proprietary Process Technologies Lead the Clean Energy Transformation

NOVONIX ESG Commitment		Er	Environmental Benefits of NOVONIX Technology		
			Anode Technology	Cathode Technology	
	Environmental Our mission is to develop innovative, sustainable technologies and high-performance materials to service the electric vehicle and energy storage	Inputs	 Clean power sources¹ High purity input materials 	Reduced power requirementsNo reagents	
	industries		 Proprietary furnace and process technology 	 Proprietary all-dry, zero-waste cathode synthesis technology 	
Social	Social The health seferty and wellhoing of our employees	Process	 Increased energy efficiency 	 Simplified processing 	
•	and the communities we operate in are essential to NOVONIX's success and growth		 No chemical purification 	requirements and flowsheet	
Governance NOVONIX believes corporate governance is central to its business objectives and a critical element contributing to the preservation of shareholder value			 Support higher-performance lithium-ion batteries resulting in longer life 	 No sodium sulfate waste 	
	overnance OVONIX believes corporate governance is central			 Eliminates process waste- water 	
	to its business objectives and a critical element	Outputs	 Negligible facility emissions 	 Negligible facility emissions 	
		 LCA² demonstrated a ~60% decrease in global warming notential 			

1 - Tenne

2 - The Life Cycle Assessment (LCA) conducted by Minviro Ltd. demonstrated a ~60% decrease in global warming potential (GWP) relative to conventional anode grade synthetic graphite versus Chinese product.



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2024 Focus Items - Set For Growth

Maintain Industry Leading R&D Efforts for Battery Materials

Scale Operations – On Track to Deliver Commercial Production



Secure Tier 1 Customers



Secure Financing to Scale Operations Pursue supply agreements with tier 1 OEMs and cell manufacturers

Enhance BTS offerings for additional revenue and services

Allocate remaining Riverside capacity through customer supply agreements

Leverage Riverside engineering to progress Greenfield facility plans

Continue to allocate Greenfield facility capacity through customer agreements

Test high-nickel cathode materials from all-dry, zero-waste process in full-cell performance

Advance artificial intelligence/machine learning models, products, and services

Installation of equipment to reach 3K tpa by year-end to support customer timelines

Complete Riverside engineering to optimize facility and maximize capacity

- Invest in Riverside with receipt of MESC grant funds
- Monetize 48C tax credit to scale future production at Riverside facility
- Progress DOE Loan Program Office application for Greenfield facility
- Attract strategic investment aligned with capacity ramp

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Battery Technology Solutions

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NOVONIX is at the Forefront of Battery Technology

UHPC Hardware	R&D Services		
Enables Quick Reliable Predictions of Battery Lifetime	Materials Development and Characterization	Cell Design and Prototyping	Cell Testing
• • • • • • • • • • • • • • • • • • •			
UHPC	Analytical materials lab	Pouch and cylindrical cell manufacturing pilot line	Diagnostic tools and performance testing

NOVONIX Battery Technology Solutions (BTS) provides cutting edge technology that is highly sought after for R&D services to create the next generation battery — potentially accelerating R&D from years to weeks with proprietary technology



Cathode Materials



Patented Cathode Synthesis Provides Clean and Simple Process

Opportunity Overview

- In 2024 the global cathode market size value estimated at US\$27B, with a forecasted revenue of >US\$100B by 2030¹
- Nickel-based cathode material represents about 30-50% of the cost of a battery cell
- Current synthesis process is complex, produces water waste and is costly
- Each tonne of cathode powder generates 3,500-15,000^{1,2} liters of water waste and 1-2 tonnes of sodium sulphate waste¹
- With multiple patent applications filed, cathode synthesis technology provides high nickel cathode materials with:
 - Higher yields at lower costs
 - No water waste
 - Flexible input materials



1. Mordor Intelligence, Benchmark Minerals, various Equity Research reports including Bernstein and JP Morgan and NOVONIX estimates

2. J.Power Sources: S. Ahmed, P.A. Nelson, K.G. Gallagher, N. Susarla, D.W. Dees. Cost and energy demand of producing nickel manganese cobalt cathode material for lithium ion batteries



Cathode Synthesis: Engineering Scoping Study Results

NOVONIX engaged Hatch to provide a 'Process Comparison Study' by contrasting the **NOVONIX All-Dry, Zero-Waste Cathode Synthesis Process** against conventional cathode synthesis for comparative costs and environmental details



Hatch Study Estimated Findings [FEL-1]

Capital Intensity Lowered by ~30 %	Fewer unit operations leads to simplified flowsheetHigher mass feed rate due to 'hydroxide-free' feedstock
Operational Process Expenses Lowered by ~50%	 Fewer unit operations leads to lower labor costs Low-to-no processing reagents Lower power consumption More efficient calcination Fewer processing steps Lower maintenance costs Lower waste treatment costs
More Environmentally Friendly process	 ~27% lower power consumption & CO2 intensity ~65% less water usage Eliminates production of sodium sulphate biproduct No ammonia required removing a significant safety risk

Note: Please see Hatch disclaimer shown in Sept 12, 2023 press release on Study description and estimates.



NMC622 Cathode Cycling Performance Competitive with Commercial Materials



40°C; 2.8-4.3V; 1.2M LiPF₆ EC:EMC:DMC(25:5:70)+3VC; [Charge] : CC-0.33C; [Discharge] : CC-0.33C

SEM Images of Single-Crystal NMC622 Normalized electrochemical results in 1Ah pouch cell show that surface-coated NOVONIX NMC622 has comparable



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Anode Materials



NOVONIX is Localizing the Synthetic Graphite Supply Chain

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NOVONIX Anode Material Progress & Advantages		Key Strategic Relationships		
	Domestic Supply Producing high-performance synthetic graphite materials sustainably for local supply of Tier 1 battery and OEM customers	Customer Agreements Anchor Customers for Riverside Facility	Panasonic ENERGY	🛞 K O R E
~~~	High Performance Our products are developed to meet or exceed Tier 1 EV OEMs specifications Cleaner, More Efficient Technology	Technology Agreements Progressing Qualification to Lead to Future Supply Agreements		EXAMSUNG SDI
	Produced with cleaner energy sources with virtually zero emissions and uses no harmful chemicals	Strategic Investors Invested US\$180 Million	LG Energy Solution	PHILLIPS 66
	<b>Strategic Relationships</b> Leveraging close collaboration with partners and customers to bring our anode materials to market	Strategic Suppliers Raw Material Suppliers and Technology	PHILLIPS 66	Harper

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# Strong EV Growth Building Pressure for a Localized Supply Chain



- Market is estimating ~10% North American growth in 2024. Some OEMs and cell manufacturers have slowed plans, but new entrants have increased overall demand
- Government incentives are supporting the projected ~ 50% adoption rate in electric vehicle by 2030
- Forecasted EV demand showing double digit growth through 2030

Source: Benchmark Minerals Intelligence (August '24), Bernstein, Company Reports

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- U.S. IRC provides the advanced manufacturing production tax credit Section 45X and the revival of the qualifying advanced energy investment credit under Section 48C
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# NOVONIX Production Capacity will Benefit From the Expected Significant North America Customer Demand



NOVONIX has signed agreements with KORE Power, Panasonic Energy, LGES, PowerCo & SDI and their facility plans account for ~43% of North American forecasted customer demand in 2030¹

Benchmark Minerals Intelligence (March '24), Company Reports, NOVONIX estimates.



- NOVONIX offers improved capacity retention compared to industry leading materials (including a Tesla Model S cell used as a reference benchmark)
- Better capacity retention means less range loss over time for an electric vehicle



# **Commissioning the First Large Scale Battery Grade Synthetic Graphite Production Facility in North America**

#### **Riverside Facility Overview**

- Purchased and opened Riverside facility in 2021, highlighted by a grand opening attended by US Secretary of Energy Jennifer Granholm
- Facility to scale to 20K tpa aligned with customer demand
- Progressed engineering to support procurement of additional primary production equipment to meet 2024 targets



Riverside Facility in Chattanooga, Tennessee

#### **Readiness for Commercial Production**

#### Technology/Product

- NOVONIX is running regular Generation 3 Furnace production campaigns to optimize operational performance and support customer sampling programs
- Recent production campaigns validate furnace throughput, sustainability and demonstrate improving operating margin of ~23% to ~28% for Riverside

#### **Customers Supply Agreements**

- Supply Agreement with KORE Power to supports scaling to 12K tpa for their KOREplex facility
- Panasonic Energy signed binding supply agreement for 10K tonnes from 2025-2028

#### Financing

- NOVONIX was awarded a grant from MESC for US\$100 million
- Selected to receive a US\$103 million 48C tax credit
  - Qualifying advanced energy project credit can be monetized through its sale for cash
  - Company has a period of two years within which to satisfy the requirements and claim the tax credit

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# **NOVONIX's Product Technology Advantage**

#### **NOVONIX Advantage**

- Applications such as electric vehicles and energy storage systems require differing properties:
  - Fast Charge
  - High Energy Density
  - Long Cycle Life
- NOVONIX Anode Materials collaborates with customers, leveraging our BTS team to rapidly design, develop, produce and evaluate performance of customized materials
- NOVONIX's proprietary process provides consistent, high performance synthetic graphite, utilizing low emissions processing

#### **Product Engineered Specifically for Customers' Needs**





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# NOVONIX has Demonstrated a Pathway to Profitable Production in the U.S.



1. Operating Costs include raw materials, Riverside SG&A, labor, energy, maintenance, and depreciation. Cost and sale ranges are indicative of potential product types with different specifications. Margin includes the potential impacts of the 48C tax credit (expected to be monetized to support financing) and DOE MESC grant shown through reduced depreciation impact and excludes any potential benefit from Section 301 tariffs. Lower margin bound unchanged from previous lower target with potential implied value of 45X tax credit.

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scale achieved at future facilities

# Panasonic Energy and NOVONIX Sign a Binding Supply Agreement



Panasonic Energy Kansas Facility

# Panasonic Energy



#### **Panasonic Energy**

- Panasonic Energy is a leading developer of battery cell technology for EV and ESS batteries in the U.S.
- Panasonic Energy has developed relationships with Tesla, Honda, Toyota, Mazda, Subaru, Ford, and Lucid in North America to supply EV batteries
- Panasonic Energy plans to have ~200 GWh of gigafactories in North America
- NOVONIX and Panasonic Energy began working on product sampling and testing after signing MOU with subsidiary Sanyo Electric in 2019

#### **Highlights of Agreement**

- NOVONIX and Panasonic Energy sign binding supply agreement for high-performance synthetic graphite material to be supplied from NOVONIX's Riverside facility in Tennessee to support Panasonic Energy's North American operations
- Commencing in 2025, the agreement supports the purchase of 10K tonnes of synthetic graphite over 4 years and is subject to agreed upon milestones regarding final mass production qualification and timelines
- The agreement includes a pricing structure that incorporates a mechanism for price adjustments in response to significant changes in NOVONIX's raw material costs
- Inflation Reduction Act benefits both companies in building local supply chain:
  - NOVONIX Advanced manufacturing of critical minerals and battery material
  - Panasonic Energy Local manufacturing of battery cells

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# Path to Commercial Production at Riverside

### 1Q2024

#### February 2024

Announcement of the offtake agreement with Panasonic Energy

#### **Engineering Report**

**Progress to date** 

**Riverside independent** engineering report initiated

# 2Q2024

#### **Equipment Deposits**

Initial deposits on additional furnaces and equipment to reach 3K tpa of capacity by December 2024

#### **Facility Improvements**

Production equipment installation and commissioning. Utility infrastructure to support equipment and automation

#### **Engineering Report**

Complete

**Riverside independent** engineering report completed

### 3Q2024

#### '25 Equipment Orders Order furnaces and equipment for 2025 capacity targets

#### **Equipment Commissioned**

Installation and commission of equipment to support 3K tpa capacity

On track

# 4Q2024

#### **Production Capacity** @ 3K tpa

2025

**Production Start-up**-

with KORE Power and

support towards 5K tpa

Continue installation and

commissioning of equipment

to support supply agreements

Panasonic Energy as well as

other potential customers

On track

Riverside facility to reach initial 3K tpa in support of supply agreements with **KORE** Power and Panasonic Energy

On track

#### **On-Site Equipment** to be Commissioned



#### Grinding/Shaping



Gen 3 Furnace



Calciner



Sieve/De-Mag



Complete

ASX: NVX Nasdaq: NVX September 2024

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# **Customer Commitments Support NOVONIX North American Growth Plan**



1. Market share based off implied North American graphite demand in 2030. Based on announced capacity. Assumes full utilization. Source: Benchmark Mineral Intelligence Gigafactory Assessment – December 2023.

2. Company expectations aligned with customer contracts and anticipated customer demand, which may or may not materialize.

3. KORE Power agreement to supply Koreplex anticipates a ~3K tpa delivery ramping to ~12K tpa rate. Panasonic Energy (PENA) agreement calls for 10,000 tonnes over four years.

4. Assumes 55kg of graphite per EV.



# **Goals for the Future of NOVONIX**









# **NOVONIX** Plays a Critical Role in the Lithium-Ion Battery Value Chain



Visibility across the entire battery value chain provides competitive intelligence and attractive opportunities for NOVONIX

Note: Companies presented above are for indicative purposes only and not a representation of customer relationships.



# **NOVONIX** has Optimized Synthetic Graphite Manufacturing and Attracted Tier-1 Partnerships

#### Strategic Partnerships Supporting Product and Process R&D

- Partnership with Harper International, a domestic specialized furnace technology leader, developing and supplying NVX with proprietary systems for thermal processing
- Signed a Joint Research and Development Agreement (JDA) with LGES in June 2023
- Engaged with PSX in technology development agreement to collaborate on optimization of feedstock ad anode processing with the goal of higher performance lower carbon intensity materials



#### NOVONIX Graphitization Process Offers End-User Advantages

- Energy efficient systems reducing environmental permitting requirements
- Integrated and strong collaboration with precursor material and equipment providers
- Customizable processing equipment to match various customer requirements



# **U.S. Legislation Providing Direct Support to NOVONIX's Business Plan**

Section 301 Tariffs	<ul> <li>In August 2017, the Office of the United States Trade Representative (USTR) launched an investigation into China's allegedly unreasonable and discriminatory trade practices under Section 301 of the Trade Act of 1974. The tariff exclusion was rescinded on May 24, 2024 and tariffs are reinstituted at 25% on China artificial graphite beginning on June 15, 2024</li> <li>Section 301 includes a 25% tariff on artificial graphite imported from China to help remove unfair market distortions imposed by China's anticompetitive behaviors and size advantage in the battery materials sector</li> </ul>
IRA Tax Credits & Consumer Credit	<ul> <li>Inflation Reduction Act of 2022 ("IRA") includes an estimated \$369 billion in investments related to "climate change and energy security," including tax and other incentives to promote U.S. production of electric vehicles ("EVs"), renewable energy technologies, and critical minerals, representing the single biggest climate investment in U.S. history. IRA includes a \$7,500 federal consumer tax credit (Section 30D) for qualifying electric vehicles, starting in 2023 based on the origin of materials and localization of manufacturing         <ul> <li>\$3,750 of the credit must meet critical minerals requirement</li> <li>\$3,750 from battery components must meet be manufactured or assembled in North America or Countries with a FTA</li> </ul> </li> <li>New production and "advanced manufacturing" tax credits</li> <li>Section 45X provides a 10% tax credit which is available to producers of electrode active materials (measured as a percentage of total cost of production).</li> <li>Expands section 48C to provide \$10 billion in tax credits. The tax credit is 30 percent of the amount invested in new or upgraded factories to build specified renewable energy components. NOVONIX selected for \$103 million 48C tax credit for Riverside facility.</li> </ul>
DOE MESC Grant & DOE LPO Loan	<ul> <li>NOVONIX finalized US\$100 million of grant funding by the Department of Energy (DOE) Office of Manufacturing and Energy Supply Chains (MESC) to expand NAM's domestic production of high-performance, synthetic graphite anode materials – one of 21 winners across 12 categories</li> <li>NOVONIX has applied for a loan though DOE LPO. The loan, if received, would contribute toward funding the company's current expansion of battery materials capacity</li> </ul>

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# NOVONIX Finalizes US\$100 Million Grant Award from U.S. Department of Energy

#### DOE MESC Grant Aids Ability to Scale Faster

- NOVONIX Anode Materials division was awarded one of the initial grants from the U.S. Department of Energy for US\$100 million
- Grant award was funded through President Biden's Bipartisan Infrastructure Law (BIL) which aims to strengthen the North American battery supply chain
  - October '23 Chinese export controls on graphite highlight the importance of US based suppliers such as NOVONIX
- Funding underpins doubling of production capacity to 20,000 tpa at existing Riverside (Chattanooga) facility and will be overseen by DOE MESC



#### **DOE LPO Loan Process**

- NOVONIX Anode Materials division has applied for a ATVM loan in October 2022 from the U.S. Department of Energy LPO office for a Greenfield location
- The loan may fund up to 80% of the value of the eligible project costs
- Debt priced at U.S. Treasury rates for the applicable term of the loan
- Construction financing and long loan tenors
- DOE is a reliable anchor lender actively engaged throughout the project life



# **NOVONIX**...

# Strategic Relationship with KORE Power



#### **Highlights of Agreements**

- KORE Power is a leading U.S. based developer of battery cell technology for clean energy industries
- NOVONIX and KORE Power have worked together since 2019 through NOVONIX's BTS division to improve and validate KORE's battery technology
- KORE announced July 2021 the intention to build KOREPlex, a one million square foot manufacturing that will support up to 12 GWh of battery cell production in Buckeye, AZ
- KOREPlex scheduled to begin construction in 2024 and production in 2025
- Through the signed Supply Agreement, NOVONIX will be the exclusive supplier of graphite anode material to KOREPlex which, when in full production, will be close to 12,000 tonnes per year of material
- NOVONIX invested \$25M USD to acquire a roughly 5% stake in KORE Power

ASX: NVX Nasdaq: NVX September 2024

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# **NOVONIX Establishes Strategic Relationship with LG Energy Solution**



LGES has 7 plants in North America built or planned for completion in 2025

#### LG Energy Solution (LGES) Overview

- LGES is a leading U.S. based developer of battery cell technology for EV and ESS Batteries
- LGES has developed relationships with GM, Honda, Hyundai and Stellantis in North America to supply EV batteries
- LGES plans for 8 plants with ~338 GWh of gigafactories in North America

#### **Highlights of JDA & Investment Agreements**

- NOVONIX and LGES signed a Joint Research and Development Agreement (JDA) in June 2023
- Upon successful completion of JDA, LGES has the option to purchase up to 50,000 tons of artificial graphite anode material over a 10-year period from the start of mass production in a separate supply agreement
- LGES invested US\$30M in convertible notes issued by NOVONIX

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# **Conditional Proposal - Mount Dromedary & Axon Graphite**

#### World class, large-scale natural high-grade flake graphite project

- Conditional 50/50 Joint Venture with NVX "merging" Mount Dromedary asset in exchange for shares in LEL subsidiary, Axon Graphite
- Axon Graphite holds the Burke and Corella Tenements in Queensland
- Intend to list Axon Graphite on the ASX to raise new capital targeting between A\$15 million A\$25 million

#### Axon's principal activities will include:

- Advancing the development of the Burke/Mt. Dromedary graphite projects;
- Advancing the exploration, evaluation and development of the Corella graphite project;
- Progressing the development of a vertically integrated Spherical Purified Graphite Battery Anode Material manufacturing facility in Queensland; and
- Investigating and potentially pursuing other prospective projects in the battery minerals sector both in Australia and abroad.











# **NOVONIX**...

# **NOVONIX's Battery Technology Paves the Way for the Next Generation**



1. Data based on internal measurements taken as part of verification process. <u>40°C</u> full depth of discharge cycling, Assumed 330-mile range. Projection lines shown for guidance. SC NCM622 shown here is Commercial SCC reference material.

